

COMPASS

Acadiana
Market Report
April 2025



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

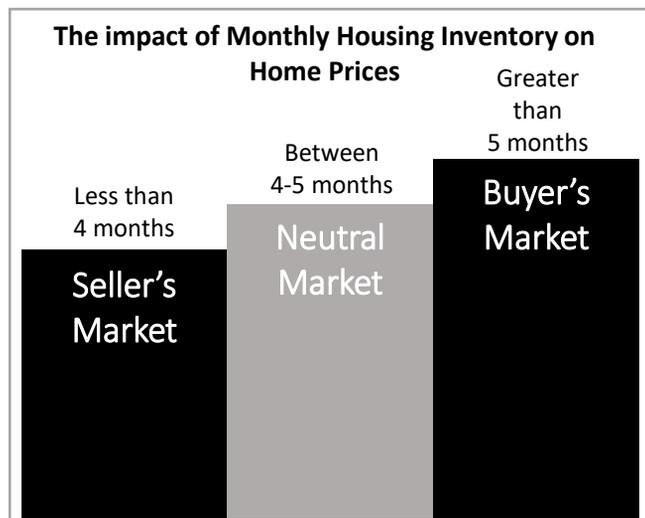
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

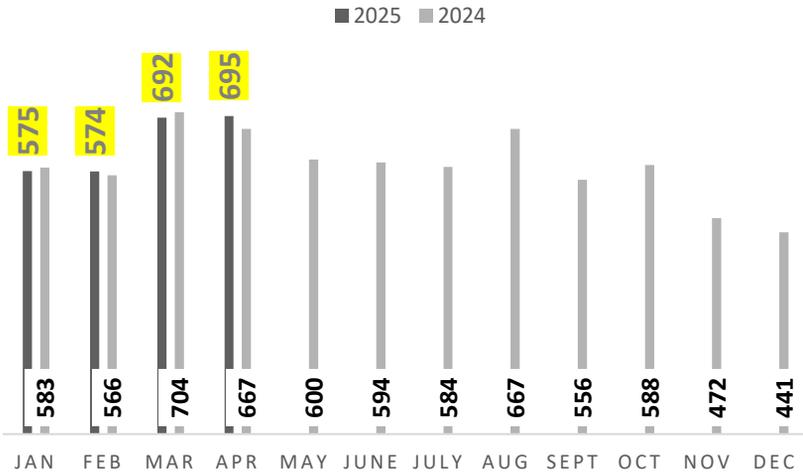
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

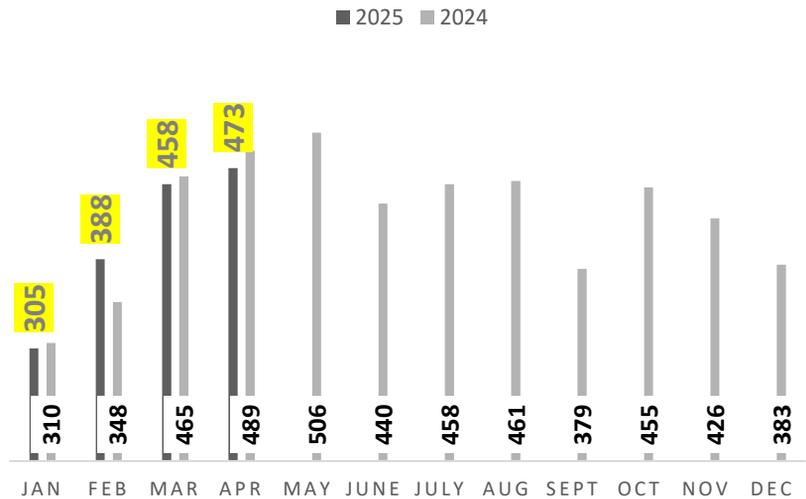


In April 2025 there were 695 new Residential listings in Acadiana. That is an **increase** of 4% from new listings in April of 2024 and an **increase** of <1% from new listings in March 2025. Total for 2025 YTD is 2,536 versus 2,520 in 2024 which is a 1% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

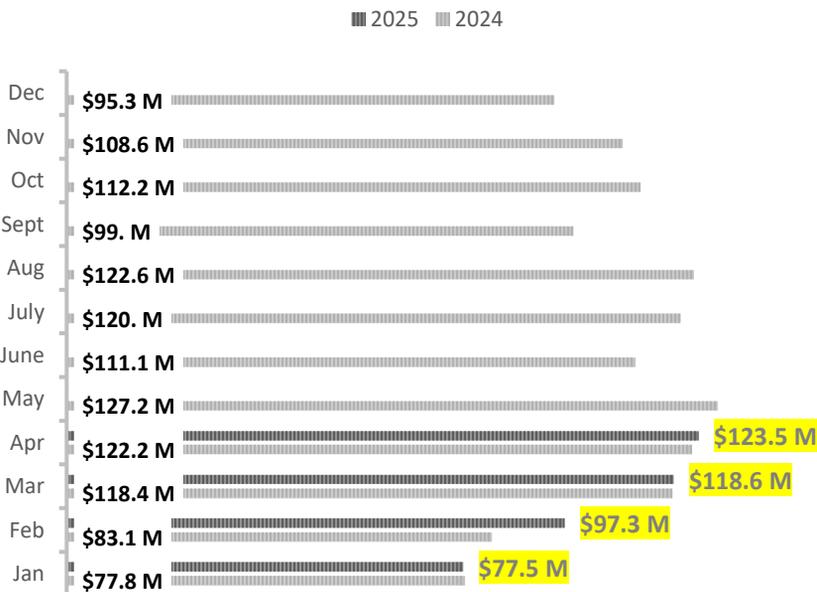
Acadiana Closed Sales

In April 2025 there were 473 total Residential sales in Acadiana. That is a **decrease** of 3% from units sold in April of 2024, but an **increase** of 3% from units sold in March 2025. Total for 2025 YTD is 1,624 versus 1,612 in 2024 which is a 1% **increase**. Average days on market in the month of April across Acadiana was 99.



Acadiana Dollar Volume

In April 2025, the total Residential closed volume was \$123,529,995 across Acadiana. That is a 1% **increase** from April 2024, and an **increase** of 4% from March 2025. Total for 2025 YTD is \$417,033,628 versus \$401,511,365 in 2024 which is a 4% **increase**. Average Sales Price in April across Acadiana was \$261,156.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	13	2	0.6
\$20,000-\$29,999	9	14	6.2
\$30,000-\$39,999	13	14	4.3
\$40,000-\$49,999	22	14	2.5
\$50,000-\$59,999	21	23	4.4
\$60,000-\$69,999	16	33	8.3
\$70,000-\$79,999	39	31	3.2
\$80,000-\$89,999	17	38	8.9
\$90,000-\$99,999	24	26	4.3
\$100,000-\$109,999	22	35	6.4
\$110,000-\$119,999	30	38	5.1
\$120,000-\$129,999	45	53	4.7
\$130,000-\$139,999	34	49	5.8
\$140,000-\$149,999	33	36	4.4
\$150,000-\$159,999	36	45	5.0
\$160,000-\$169,999	33	45	5.5
\$170,000-\$179,999	62	61	3.9
\$180,000-\$189,999	60	53	3.5
\$190,000-\$199,999	48	58	4.8
\$200,000-\$219,999	136	89	2.6
\$220,000-\$239,999	170	176	4.1
\$240,000-\$259,999	158	139	3.5
\$260,000-\$279,999	114	125	4.4
\$280,000-\$299,999	76	76	4.0
\$300,000-\$349,999	133	164	4.9
\$350,000-\$399,999	77	115	6.0
\$400,000-\$449,999	39	67	6.9
\$450,000-\$499,999	41	54	5.3
\$500,000-\$549,999	15	34	9.1
\$550,000-\$599,999	22	36	6.5
\$600,000-\$699,999	18	37	8.2
\$700,000-\$799,999	22	18	3.3
\$800,000-\$899,999	11	33	12.0
\$900,000-\$999,999	4	23	23.0
\$1,000,000 & over	11	76	27.6
	1624	1930	4.8

\$0 - \$149,999:

21% of all sales reported in this range

21% of all active listings

338 total sales vs 406 actives

4.80 - month supply of inventory

\$150,000 - \$299,999:

55% of all sales reported in this range

45% of all active listings

893 total sales vs 867 actives

3.88 - month supply of inventory

\$300,000 and above:

24% of all sales reported in this range

34% of all active listings

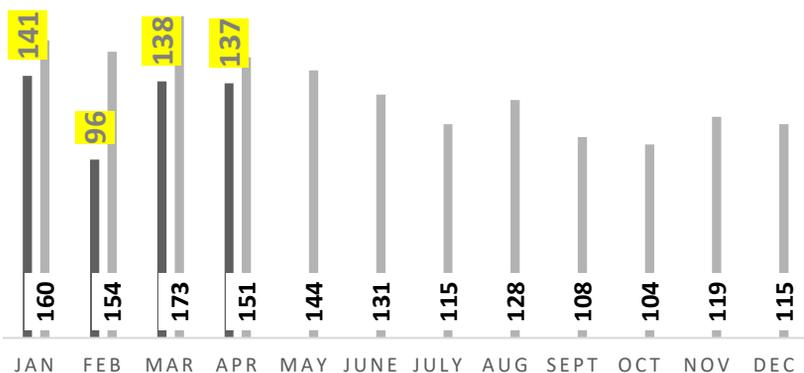
393 total sales vs 657 actives

6.69 - month supply of inventory



Acadiana New Construction New Listings

■ 2025 ■ 2024



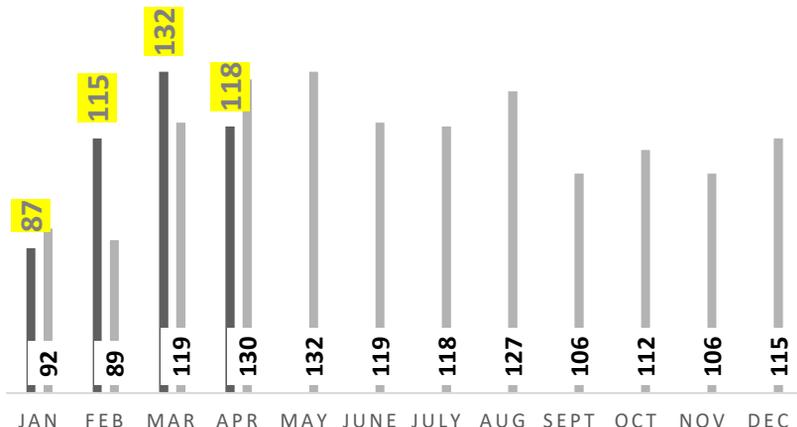
In April 2025 there were 137 new construction listings in Acadiana. That is a **decrease** of 9% from new listings in April 2024, and a **decrease** of 1% from new listings in March 2025. Total for 2025 YTD is 512 versus 638 in 2024 which is a 20% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

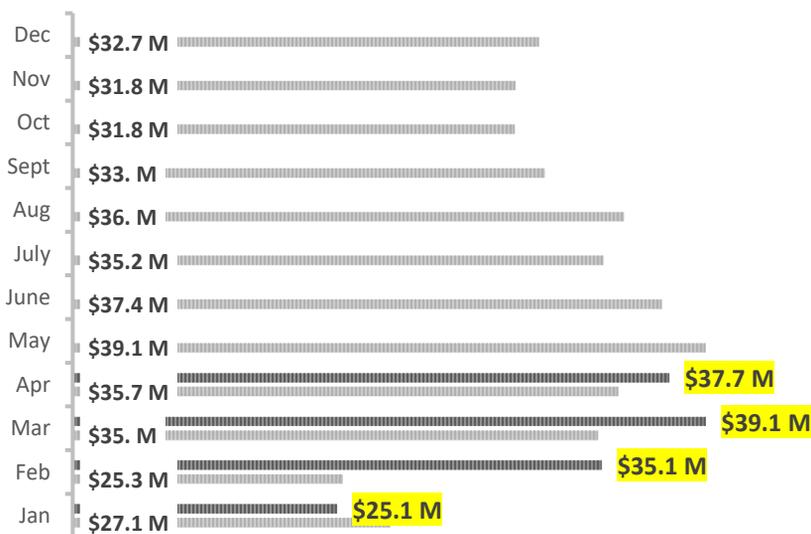
■ 2025 ■ 2024

In April 2025 there were 118 total new construction sales in Acadiana. That is a **decrease** of 9% from units sold in April of 2024, and a **decrease** of 11% from units sold in March 2025. Total for 2025 YTD is 452 versus 430 in 2024 which is a 5% **increase**. Average days on market in the month of April for new construction across Acadiana was 126.



Acadiana New Construction Dollar Volume

■ 2025 ■ 2024



In April 2025, the total new construction closed volume was \$37,698,232 across Acadiana. That is an 5% **increase** from April 2024, but a **decrease** of 4% from March 2025. Total for 2025 YTD is \$136,963,839 versus \$123,097,444 in 2024 which is a 10% **increase**. Average Sales Price in April for new construction across Acadiana was \$319,476.



Acadiana New Construction Price Points – April 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	3	1	1.3
\$160,000-\$169,999	1	1	4.0
\$170,000-\$179,999	4	4	4.0
\$180,000-\$189,999	10	7	2.8
\$190,000-\$199,999	16	10	2.5
\$200,000-\$219,999	42	13	1.2
\$220,000-\$239,999	87	62	2.9
\$240,000-\$259,999	80	75	3.8
\$260,000-\$279,999	53	52	3.9
\$280,000-\$299,999	34	23	2.7
\$300,000-\$349,999	48	59	4.9
\$350,000-\$399,999	22	25	4.5
\$400,000-\$449,999	8	24	12.0
\$450,000-\$499,999	15	11	2.9
\$500,000-\$549,999	4	7	7.0
\$550,000-\$599,999	4	9	9.0
\$600,000-\$699,999	6	9	6.0
\$700,000-\$799,999	8	6	3.0
\$800,000-\$899,999	2	10	20.0
\$900,000-\$999,999	1	12	48.0
\$1,000,000 & over	4	22	22.0
	452	442	3.9

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

73% of all sales reported in this range

56% of all active listings

330 total sales vs 248 actives

3.01 - month supply of inventory

\$300,000 and above:

27% of all sales reported in this range

44% of all active listings

122 total sales vs 194 actives

6.36 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2520	2536	1%
Closed Sales	1612	1624	1%
Days on Market	80	97	21%
Average Sales Price	\$249,077	\$256,794	3%

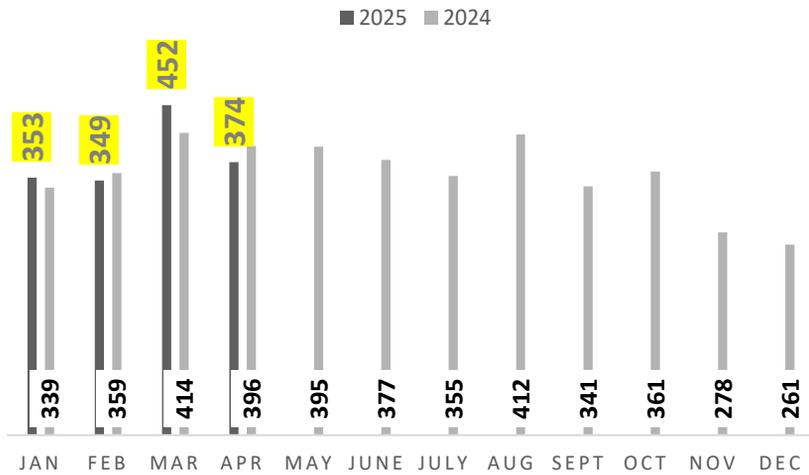
Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	638	512	-20%
Closed Sales	430	452	5%
Days on Market	109	124	13%
Average Sales Price	\$286,852	\$303,017	6%

Lafayette Parish



Lafayette New Listings

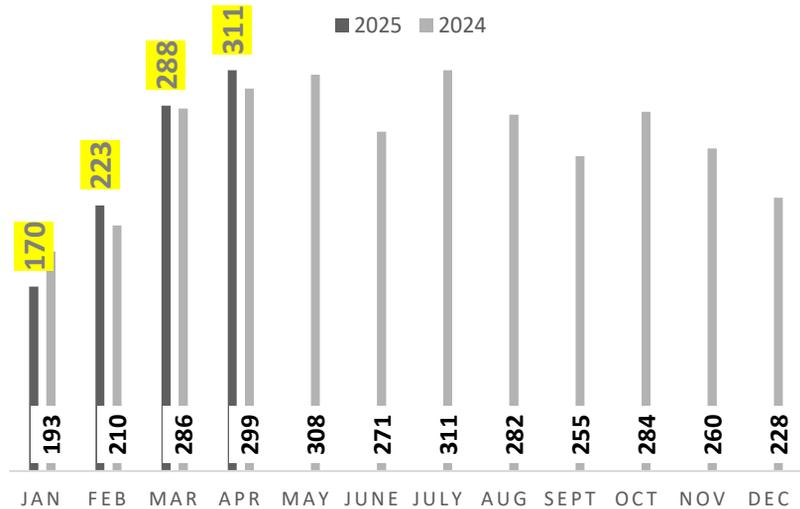


In April 2025 there were 374 new Residential listings in in Lafayette Parish. That is a **decrease** of 6% from new listings in April 2024 and a **decrease** of 17% from new listings in March 2025. Total for 2025 YTD is 1,528 versus 1,508 in 2024 which is a 1% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

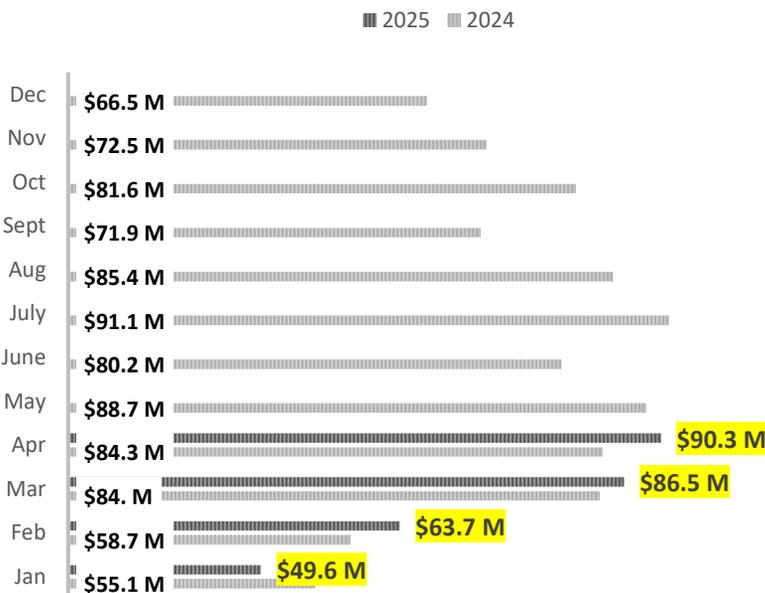
Lafayette Closed Sales

In April 2025 there were 311 total Residential sales in Lafayette Parish. That is an **increase** of 4% from units sold in April of 2024, and an **increase** of 7% from units sold in March 2025. Total for 2025 YTD is 992 versus 988 in 2024 which is a 1% **increase**. Average days on market in the month of April in Lafayette Parish was 97.



Lafayette Dollar Volume

In April 2025, the total Residential closed volume was \$90,274,617 in Lafayette Parish. That is an 7% **increase** from April 2024, and an **increase** of 4% from March 2025. Total for 2025 YTD is \$290,091,967 versus \$282,092,377 in 2024 which is a 3% **increase**. Average Sales Price in April in Lafayette Parish was \$290,272.



Lafayette Parish Price Points – April 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	3	2	2.7
\$50,000-\$59,999	3	3	4.0
\$60,000-\$69,999	5	2	1.6
\$70,000-\$79,999	17	5	1.2
\$80,000-\$89,999	7	14	8.0
\$90,000-\$99,999	9	8	3.6
\$100,000-\$109,999	9	21	9.3
\$110,000-\$119,999	13	12	3.7
\$120,000-\$129,999	21	17	3.2
\$130,000-\$139,999	16	17	4.3
\$140,000-\$149,999	18	7	1.6
\$150,000-\$159,999	11	15	5.5
\$160,000-\$169,999	15	11	2.9
\$170,000-\$179,999	32	34	4.3
\$180,000-\$189,999	33	25	3.0
\$190,000-\$199,999	27	28	4.1
\$200,000-\$219,999	76	47	2.5
\$220,000-\$239,999	111	101	3.6
\$240,000-\$259,999	111	98	3.5
\$260,000-\$279,999	88	96	4.4
\$280,000-\$299,999	61	54	3.5
\$300,000-\$349,999	102	132	5.2
\$350,000-\$399,999	60	78	5.2
\$400,000-\$449,999	26	52	8.0
\$450,000-\$499,999	36	32	3.6
\$500,000-\$549,999	12	27	9.0
\$550,000-\$599,999	15	23	6.1
\$600,000-\$699,999	12	28	9.3
\$700,000-\$799,999	19	14	2.9
\$800,000-\$899,999	9	26	11.6
\$900,000-\$999,999	4	20	20.0
\$1,000,000-\$1,499,999	7	35	20.0
\$1,500,000-\$1,999,999	2	17	34.0
\$2,000,000 & over	0	8	***
	991	1109	4.5

\$0 - \$149,999:

12% of all sales reported in this range

10% of all active listings

122 total sales vs 108 actives

3.54 - month supply of inventory

\$150,000 - \$299,999:

57% of all sales reported in this range

46% of all active listings

565 total sales vs 509 actives

3.60 - month supply of inventory

\$300,000 and above:

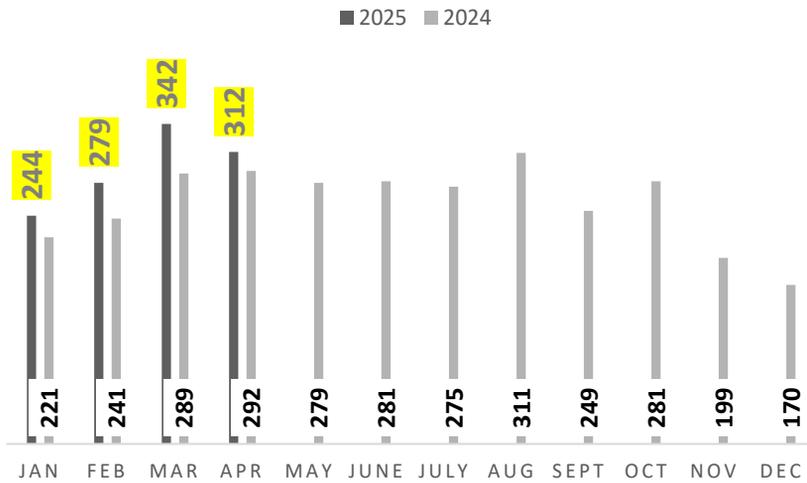
30% of all sales reported in this range

42% of all active listings

2302 total sales vs 467 actives

6.19 - month supply of inventory

Lafayette Resale Homes New Listings

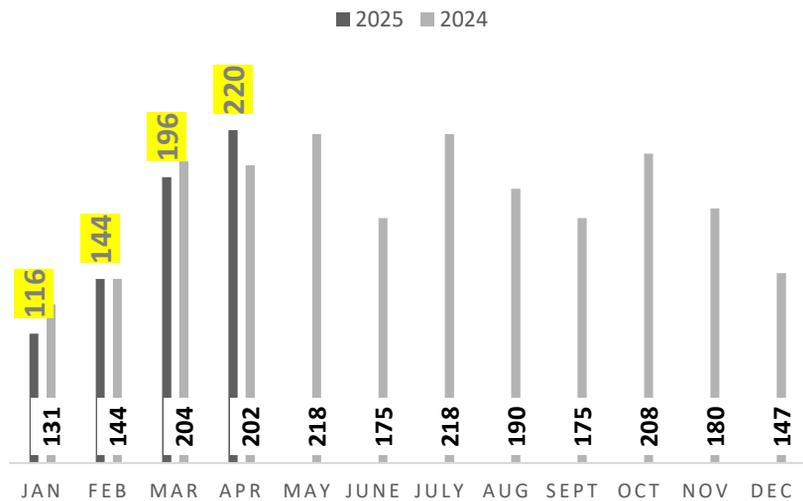


In April 2025 there were 312 Residential resale new listings in Lafayette Parish. That is an **increase** of 6% from resale new listings in April 2024 but a **decrease** of 9% from resale new listings in March 2025. Total for 2025 YTD is 1,177 versus 1,043 in 2024 which is a 11% **increase**.

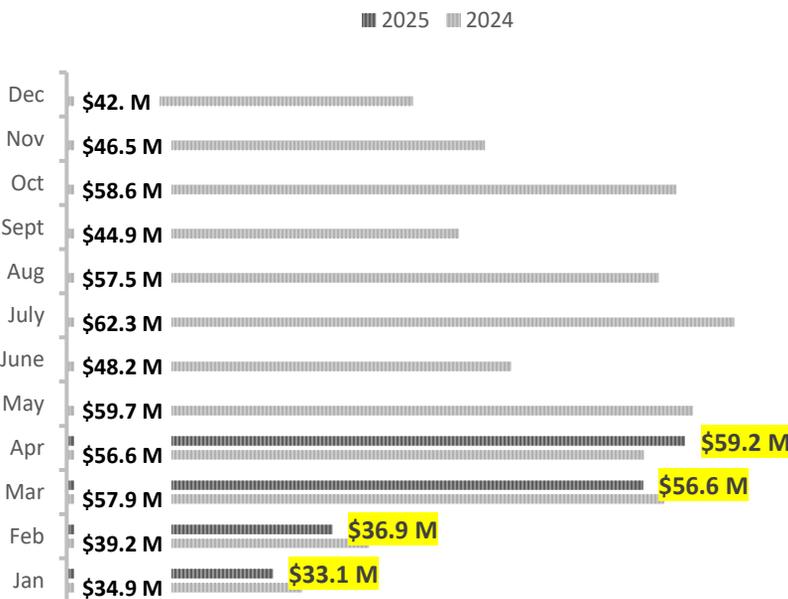
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Resale Homes Closed Sales

In April 2025 there were 220 total Residential resales in Lafayette Parish. That is an **increase** of 8% from resale units sold in April of 2024, and an **increase** of 11% from resale units sold in March 2025. Total for 2025 YTD is 676 versus 681 in 2024 which is a 1% **decrease**. Average days on market in the month of April for resales in Lafayette Parish was 89.



Lafayette Resale Homes Dollar Volume



In April 2025, the total Residential resale closed volume for resales was \$59,228,284 in Lafayette Parish. That is a 4% **increase** from April 2024, and an **increase** of 5% from March 2025. Total for 2025 YTD is \$185,736,334 versus \$188,549,350 in 2024 which is a 1% **decrease**. Average Sales Price in April for resales in Lafayette Parish was \$269,219.

Lafayette Parish Resale Homes Price Points –April 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	3	2	2.7
\$50,000-\$59,999	3	3	4.0
\$60,000-\$69,999	5	2	1.6
\$70,000-\$79,999	17	5	1.2
\$80,000-\$89,999	7	14	8.0
\$90,000-\$99,999	9	8	3.6
\$100,000-\$109,999	9	21	9.3
\$110,000-\$119,999	13	12	3.7
\$120,000-\$129,999	21	16	3.0
\$130,000-\$139,999	16	17	4.3
\$140,000-\$149,999	18	7	1.6
\$150,000-\$159,999	10	15	6.0
\$160,000-\$169,999	15	10	2.7
\$170,000-\$179,999	32	33	4.1
\$180,000-\$189,999	29	19	2.6
\$190,000-\$199,999	20	22	4.4
\$200,000-\$219,999	60	41	2.7
\$220,000-\$239,999	62	76	4.9
\$240,000-\$259,999	54	50	3.7
\$260,000-\$279,999	40	52	5.2
\$280,000-\$299,999	30	37	4.9
\$300,000-\$349,999	62	56	3.6
\$350,000-\$399,999	42	27	2.6
\$400,000-\$449,999	18	22	4.9
\$450,000-\$499,999	20	59	11.8
\$500,000-\$549,999	8	21	10.5
\$550,000-\$599,999	12	14	4.7
\$600,000-\$699,999	7	21	12.0
\$700,000-\$799,999	11	12	4.4
\$800,000-\$899,999	7	17	9.7
\$900,000-\$999,999	3	9	12.0
\$1,000,000 & over	6	38	25.3
	670	758	4.5

\$0 - \$149,999:

18% of all sales reported in this range

14% of all active listings

122 total sales vs 107 actives

3.51 - month supply of inventory

\$150,000 - \$299,999:

53% of all sales reported in this range

47% of all active listings

352 total sales vs 355 actives

4.03 - month supply of inventory

\$300,000 and above:

29% of all sales reported in this range

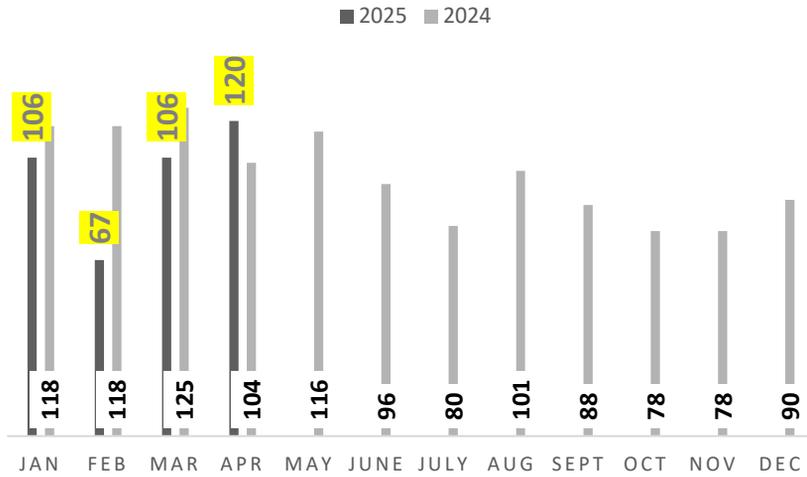
39% of all active listings

196 total sales vs 296 actives

6.04 - month supply of inventory



Lafayette New Construction New Listings

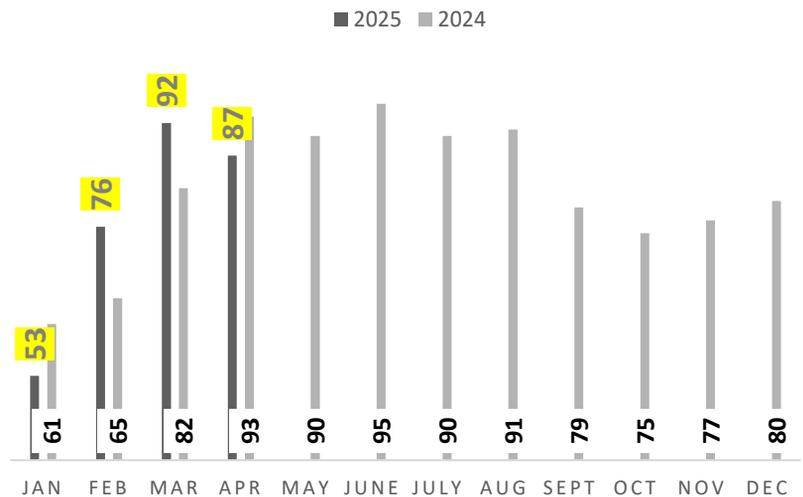


In April 2025 there were 120 new construction listings in Lafayette Parish. That is an **increase** of 13% from new construction listings in April of 2024 and an **increase** of 12% from new construction new listings in March 2025. Total for 2025 YTD is 399 versus 465 in 2024 which is a 14% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

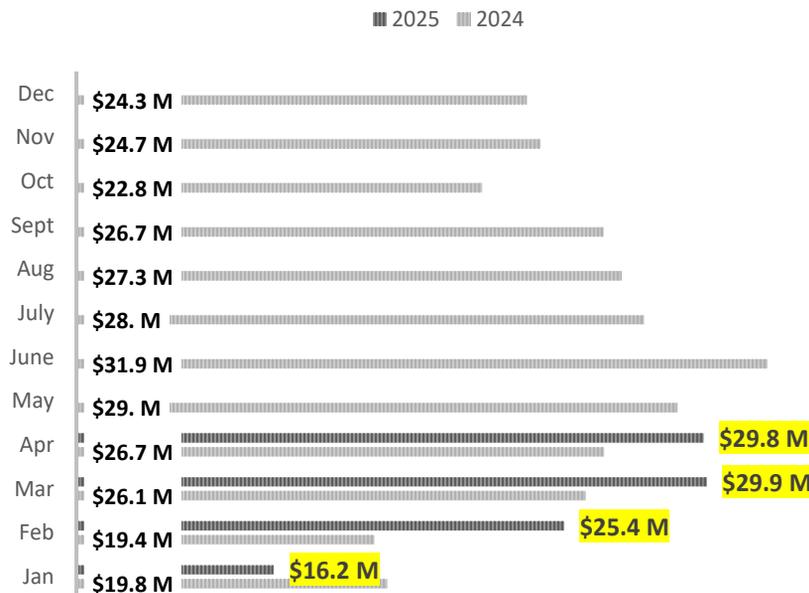
Lafayette New Construction Closed Sales

In April 2025 there were 87 total new construction sales in Lafayette Parish. That is a 6% **decrease** from new construction units sold in April of 2024, and a **decrease** of 5% from new construction units sold in March 2025. Total for 2025 YTD is 308 versus 301 in 2024 which is a 2% **increase**. Average days on market in the month of April in Lafayette Parish for new construction was 114.



Lafayette New Construction Dollar Volume

In April 2025, the total new construction closed volume was \$29,849,333 in Lafayette Parish. That is a 11% **increase** from April of 2024, but a **decrease** of <1% from March 2025. Total for 2025 YTD is \$101,473,633 versus \$92,095,127 in 2024 which is a 9% **increase**. Average Sales Price in April for new construction in Lafayette Parish was \$343,095.



Lafayette Parish New Construction Price Points – April 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	0	0.00
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	0	1	***
\$180,000-\$189,999	4	6	6.00
\$190,000-\$199,999	6	6	4.00
\$200,000-\$219,999	13	5	1.54
\$220,000-\$239,999	47	21	1.79
\$240,000-\$259,999	55	51	3.71
\$260,000-\$279,999	47	44	3.74
\$280,000-\$299,999	30	18	2.40
\$300,000-\$349,999	40	53	5.30
\$350,000-\$399,999	17	22	5.18
\$400,000-\$449,999	7	24	13.71
\$450,000-\$499,999	15	10	2.67
\$500,000-\$549,999	4	6	6.00
\$550,000-\$599,999	3	8	10.67
\$600,000-\$699,999	5	8	6.40
\$700,000-\$799,999	7	5	2.86
\$800,000-\$899,999	2	10	20.00
\$900,000-\$999,999	1	12	48.00
\$1,000,000 & over	4	22	22.00
	308	333	4.3

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

66% of all sales reported in this range

46% of all active listings

203 total sales vs 153 actives

3.01 - month supply of inventory

\$300,000 and above:

34% of all sales reported in this range

54% of all active listings

105 total sales vs 180 actives

6.86 - month supply of inventory

Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1508	1528	1%
Closed Sales	988	992	0%
Days on Market	71	91	27%
Average Sales Price	\$285,519	\$292,431	2%

Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1043	1177	13%
Closed Sales	681	676	-1%
Days on Market	55	75	37%
Average Sales Price	\$276,871	\$274,758	-1%

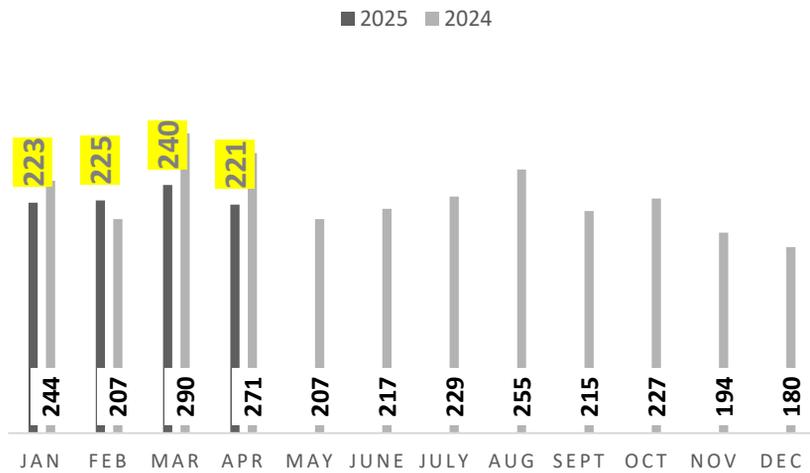
Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	465	399	-14%
Closed Sales	301	308	2%
Days on Market	109	125	15%
Average Sales Price	\$305,964	\$329,460	8%

Out of Parish



Out of Parish New Listings

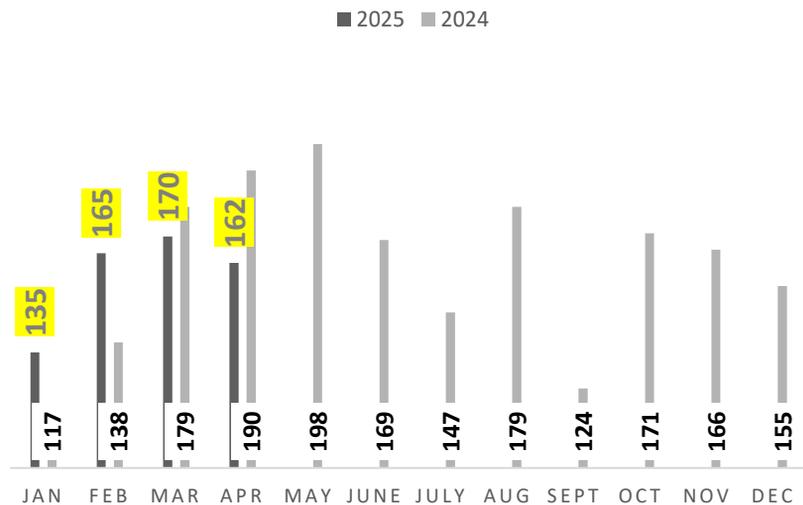


In April 2025 there were 221 Residential out of Parish new listings. That is a **decrease** of 18% from new listings in April of 2024 and a **decrease** of 8% from new listings in March 2025. Total for 2025 YTD is 909 versus 1,012 in 2024 which is a 10% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

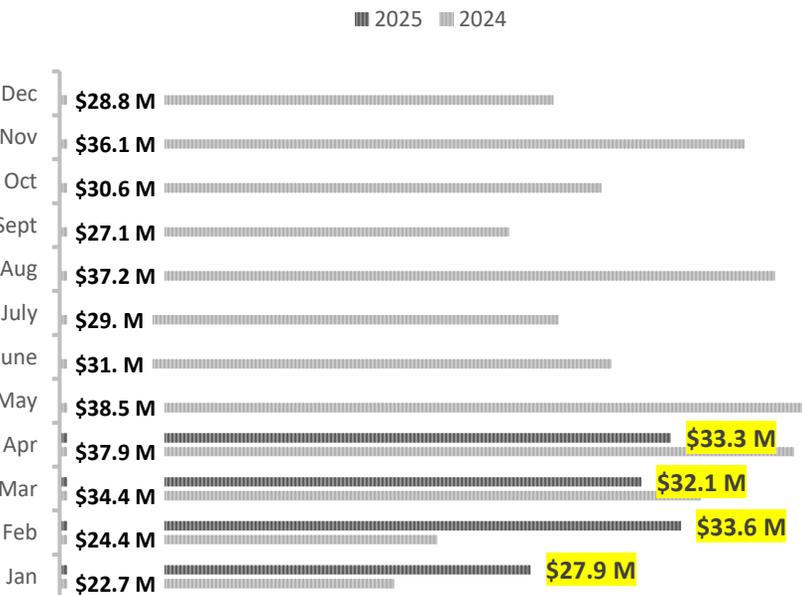
Out of Parish Closed Sales

In April 2025 there were 162 total Residential out of Parish sales. That is a 15% **decrease** from out of Parish units sold in April of 2024, and a **decrease** of 5% from out of Parish units sold in March 2025. Total for 2025 YTD is 632 versus 624 in 2024 which is a 1% **increase**. Average days on market for out of Parish in the month of April was 101.



Out of Parish Dollar Volume

In April 2025, the total Residential out of Parish closed volume was \$33,252,378. That is a 12% **decrease** from April 2024, but an **increase** of 3% from March 2025. Total for 2025 YTD is \$126,938,661 versus \$119,418,988 in 2024 which is a 6% **increase**. Average Sales Price in April for out of Parish was \$205,261.



Out of Parish Price Points – April 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	13	2	0.6
\$20,000-\$29,999	9	14	6.2
\$30,000-\$39,999	12	14	4.7
\$40,000-\$49,999	19	12	2.5
\$50,000-\$59,999	18	20	4.4
\$60,000-\$69,999	11	31	11.3
\$70,000-\$79,999	22	26	4.7
\$80,000-\$89,999	10	24	9.6
\$90,000-\$99,999	15	18	4.8
\$100,000-\$109,999	13	14	4.3
\$110,000-\$119,999	17	26	6.1
\$120,000-\$129,999	24	36	6.0
\$130,000-\$139,999	18	32	7.1
\$140,000-\$149,999	15	29	7.7
\$150,000-\$159,999	25	30	4.8
\$160,000-\$169,999	18	34	7.6
\$170,000-\$179,999	30	27	3.6
\$180,000-\$189,999	27	28	4.1
\$190,000-\$199,999	21	30	5.7
\$200,000-\$219,999	60	42	2.8
\$220,000-\$239,999	59	75	5.1
\$240,000-\$259,999	47	41	3.5
\$260,000-\$279,999	26	29	4.5
\$280,000-\$299,999	15	22	5.9
\$300,000-\$349,999	31	32	4.1
\$350,000-\$399,999	17	37	8.7
\$400,000-\$449,999	13	15	4.6
\$450,000-\$499,999	5	22	17.6
\$500,000-\$549,999	3	7	9.3
\$550,000-\$599,999	7	13	7.4
\$600,000-\$699,999	6	9	6.0
\$700,000-\$799,999	3	4	5.3
\$800,000-\$899,999	2	7	14.0
\$900,000-\$999,999	0	3	***
\$1,000,000 & over	1	16	64.0
	632	821	5.2

\$0 - \$149,999:

34% of all sales reported in this range

36% of all active listings

216 total sales vs 298 actives

5.52 - month supply of inventory

\$150,000 - \$299,999:

52% of all sales reported in this range

44% of all active listings

328 total sales vs 258 actives

4.37 - month supply of inventory

\$300,000 and above:

14% of all sales reported in this range

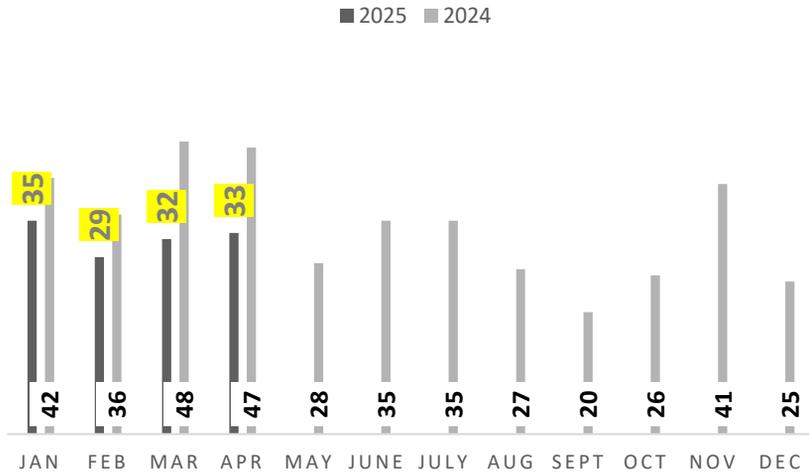
20% of all active listings

88 total sales vs 165 actives

7.50 - month supply of inventory



Out of Parish New Construction New Listings

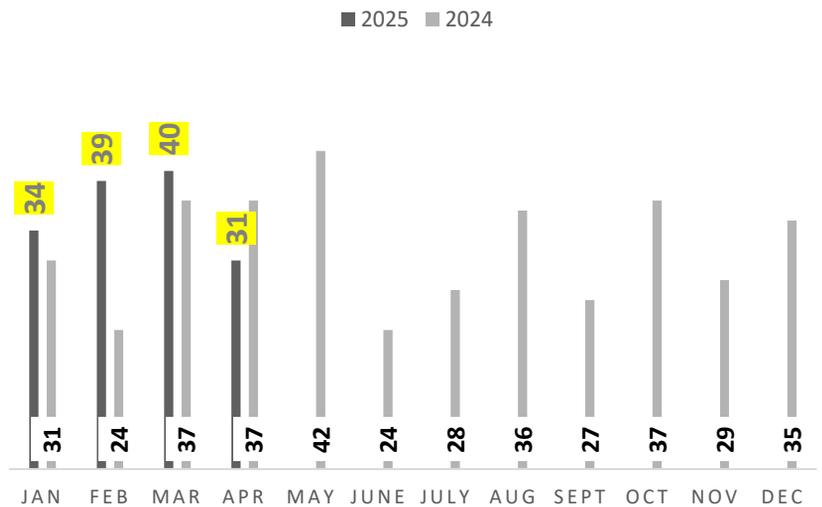


In April 2025 there were 33 Residential new construction out of Parish listings. That is a **decrease** of 30% from new listings in April of 2024, but an **increase** of 3% from new listings in March 2025. Total for 2025 YTD is 129 versus 173 in 2024 which is a **decrease**.

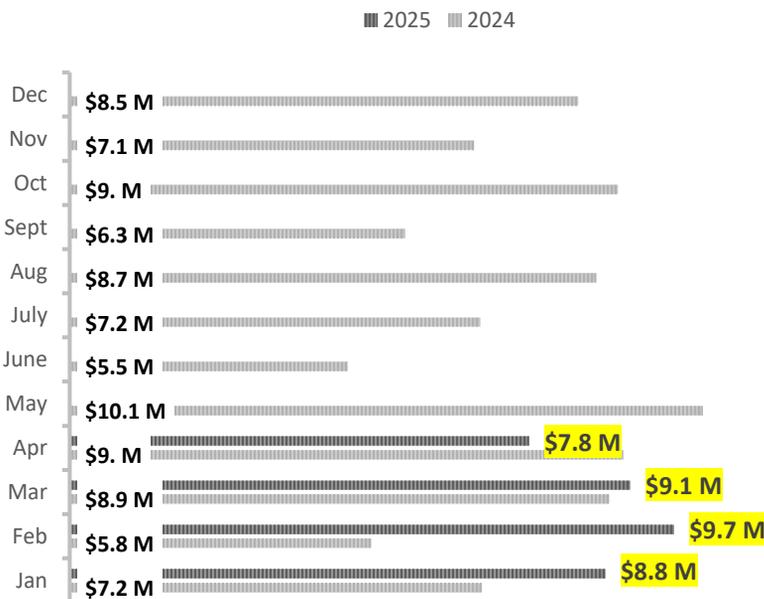
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In April 2025 there were 31 total Residential new construction out of Parish sales. That is a **decrease** of 16% from units sold in April of 2024, and a **decrease** of 23% from units sold in March 2025. Total for 2025 YTD is 144 versus 129 in 2024 which is a **increase**. Average days on market in the month of April for new construction out of Parish was 120.



Out of Parish New Construction Dollar Volume



In April 2025, the total Residential new construction out of Parish closed volume was \$7,848,899. That is a 13% **decrease** from April 2024, and a **decrease** of 14% from March 2025. Total for 2025 YTD is \$35,490,206 versus \$31,002,317 in 2024 which is a 13% **increase**. Average Sales Price in April for new construction out of Parish was \$254,428.

Out of Parish New Construction Price Points – April 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	2	1	2.0
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	4	3	3.0
\$180,000-\$189,999	6	1	0.7
\$190,000-\$199,999	10	4	1.6
\$200,000-\$219,999	29	8	1.1
\$220,000-\$239,999	40	41	4.1
\$240,000-\$259,999	25	24	3.8
\$260,000-\$279,999	6	8	5.3
\$280,000-\$299,999	4	5	5.0
\$300,000-\$349,999	8	6	3.0
\$350,000-\$399,999	5	3	2.4
\$400,000-\$449,999	1	0	0.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	1	4.0
\$600,000-\$699,999	1	1	4.0
\$700,000-\$799,999	1	1	4.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	144	109	3.0

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

89% of all sales reported in this range

87% of all active listings

127 total sales vs 95 actives

2.99 - month supply of inventory

\$300,000 and above:

12% of all sales reported in this range

13% of all active listings

17 total sales vs 14 actives

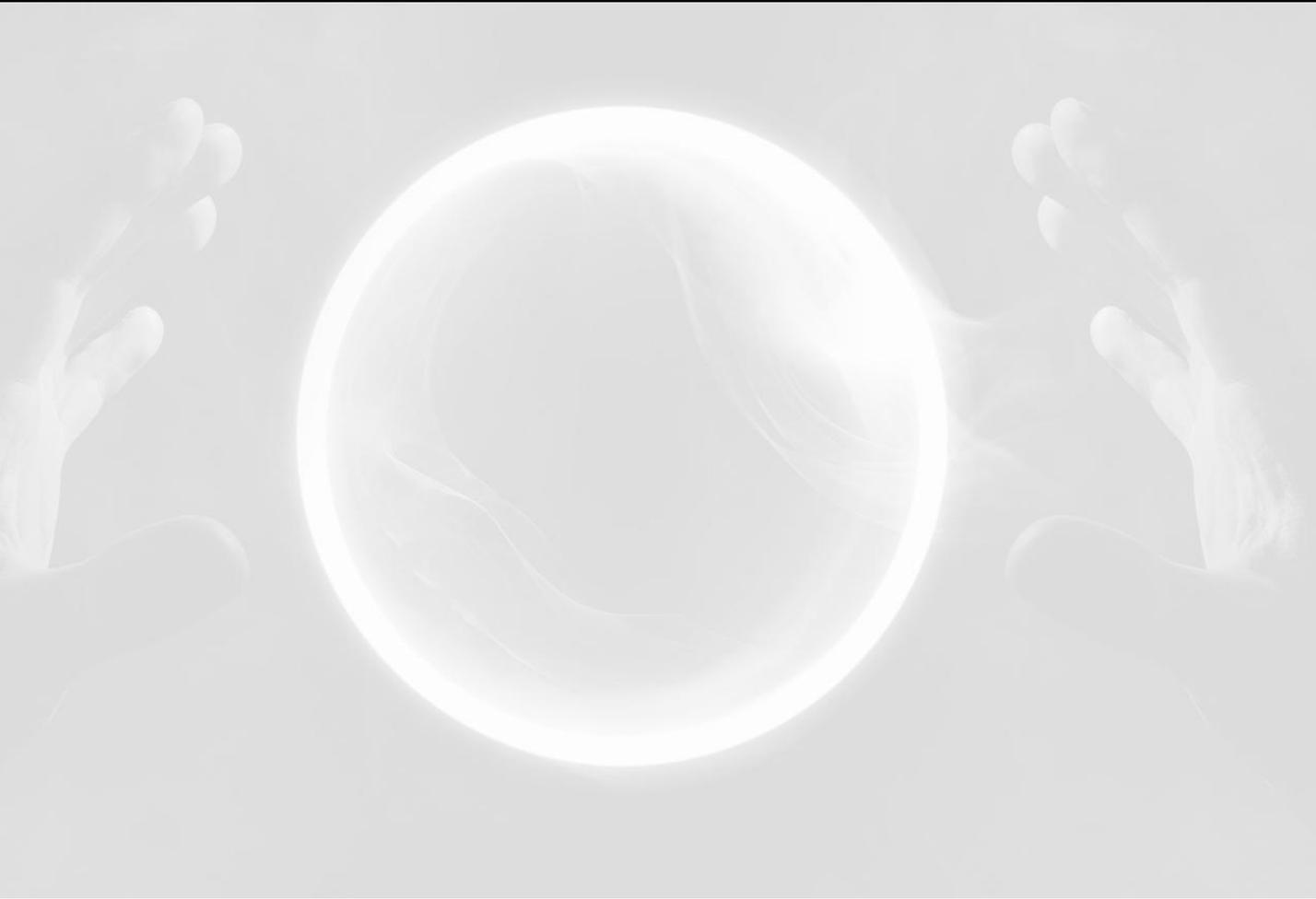
3.29 - month supply of inventory

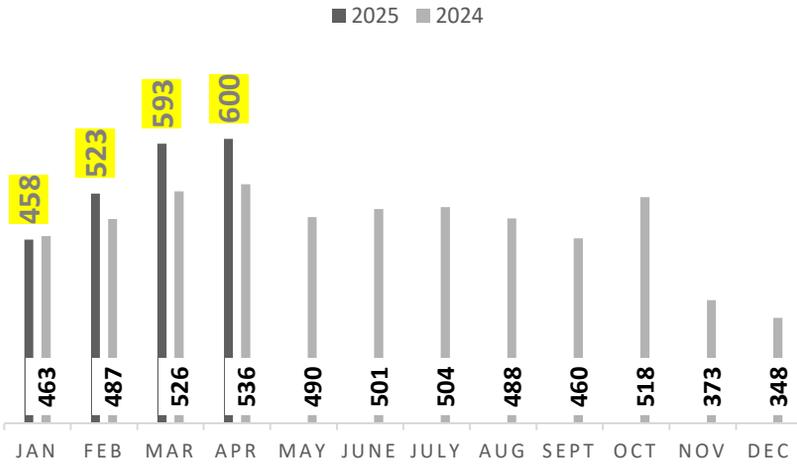
	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1012	909	-10%
Closed Sales	624	632	1%
Days on Market	94	104	11%
Average Sales Price	\$191,377	\$200,852	5%

Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	173	129	-25%
Closed Sales	129	144	12%
Days on Market	111	120	8%
Average Sales Price	\$240,328	\$246,460	3%

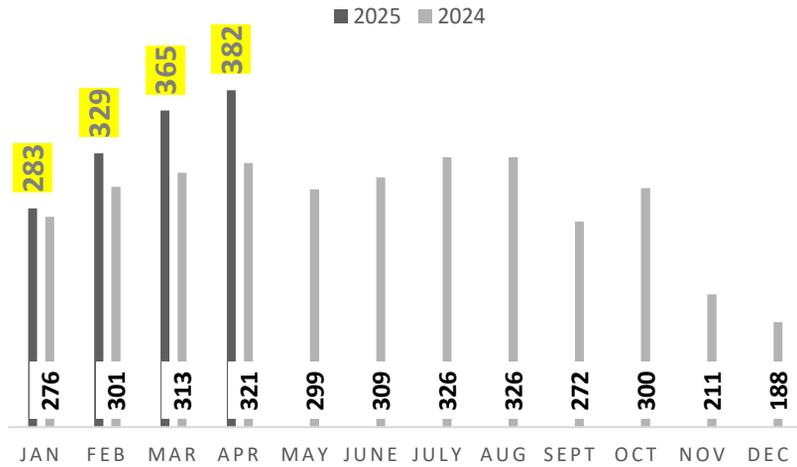
Predictions





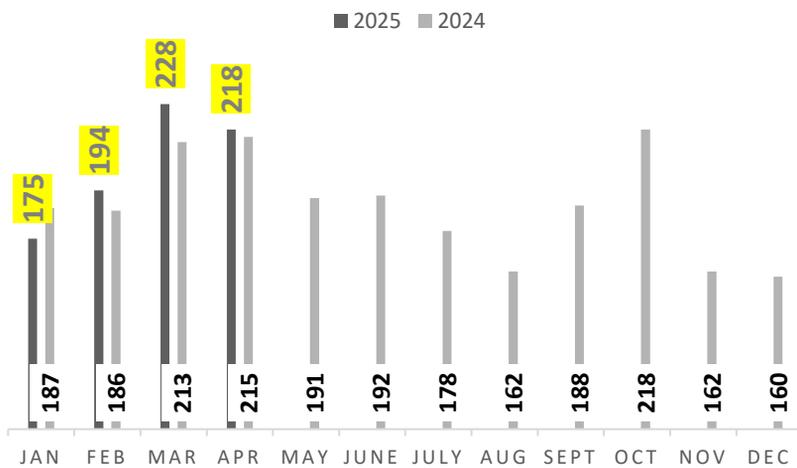
Pending sales across Acadiana are **up** 11% from April last year. Compared to March 2025 they are **up** by 1%.

Lafayette Parish Pendingings



Pending sales in Lafayette Parish are **up** 16% from April last year. Compared to March 2025 they are **up** by 4%.

Out of Parish Pendingings



Pending sales out of Parish are **up** 1% from April last year. Compared to March 2025 they are **down** by 4%.

Market Penetration

YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – April 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass in Lafayette (I000050)	168	55,131,107.00	328,161.35	1.78	1
2	Real Broker, LLC in Lafayette (I001335)	184	52,576,503.04	285,741.86	1.70	2
3	Keller Williams Realty Acadiana in Lafayette (I000906)	198	46,344,289.00	234,062.07	1.50	3
4	EXP Realty, LLC in Lafayette (I001154)	200	44,919,289.00	224,596.45	1.45	4
5	Keaty Real Estate Team in Lafayette (I000932)	101	25,727,900.00	254,731.68	0.83	5
6	HUNCO Real Estate in Lafayette (I001141)	22	8,191,602.00	372,345.55	0.26	6
7	McGeeScott Realty in New Iberia (I001196)	34	7,577,825.00	222,877.21	0.24	7
8	Dwight Andrus Real Estate Agency, LLC in Lafayette (I001261)	20	7,309,300.00	365,465.00	0.24	8
9	NextHome Cutting Edge Realty in Lafayette (I001236)	26	6,465,500.00	248,673.08	0.21	9
10	Real Broker, LLC. in Lafayette (I001230)	14	5,610,500.00	400,750.00	0.18	10

Top 10 Listing OR Selling Companies in Acadiana – April 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (I001154)	509.0	114,709,537	225,363	15.63	13.73
2	Latter & Blum Compass (I000050)	340.0	113,957,752	335,170	10.44	13.64
3	Keller Williams Realty Acadiana (I000906)	419.5	100,262,864	239,006	12.88	12.00
4	Real Broker, LLC (I001335)	355.0	99,477,464	280,218	10.90	11.91
5	Keaty Real Estate Team (I000932)	177.5	47,518,547	267,710	5.45	5.69
6	HUNCO Real Estate (I001141)	55.0	17,273,007	314,055	1.69	2.07
7	McGeeScott Realty (I001196)	64.0	14,654,013	228,969	1.97	1.75
8	Coldwell Banker Trahan Real Estate Group (I001281)	39.5	13,156,044	333,064	1.21	1.57
9	NextHome Cutting Edge Realty (I001236)	51.0	12,379,150	242,728	1.57	1.48
10	Real Broker, LLC (I001398)	46.0	11,555,925	251,216	1.41	1.38

Top 10 Listing Companies in Lafayette Parish – April 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass in Lafayette (I000050)	125	45,759,501.00	366,076.01	1.48	1
2	Real Broker, LLC in Lafayette (I001335)	117	36,093,309.00	308,489.82	1.16	2
3	EXP Realty, LLC in Lafayette (I001154)	115	30,215,674.00	262,744.99	0.97	3
4	Keller Williams Realty Acadiana in Lafayette (I000906)	113	28,771,590.00	254,615.84	0.93	4
5	Keaty Real Estate Team in Lafayette (I000932)	63	17,166,650.00	272,486.51	0.55	5
6	Dwight Andrus Real Estate Agency, LLC in Lafayette (I001261)	19	6,991,300.00	367,963.16	0.23	6
7	HUNCO Real Estate in Lafayette (I001141)	15	6,041,602.00	402,773.47	0.19	7
8	Real Broker, LLC. in Lafayette (I001230)	12	4,955,500.00	412,958.33	0.16	8
9	NextHome Cutting Edge Realty in Lafayette (I001236)	18	4,740,500.00	263,361.11	0.15	9
10	Reliance Real Estate Group in Lafayette (I001039)	15	4,488,300.00	299,220.00	0.14	10

Top 10 Listing OR Selling Companies in Lafayette Parish – April 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum Compass (I000050)	269.0	98,077,371	364,600	13.54	16.89
2	EXP Realty, LLC (I001154)	279.5	71,285,840	255,048	14.07	12.27
3	Real Broker, LLC (I001335)	218.0	69,547,406	319,025	10.98	11.97
4	Keller Williams Realty Acadiana (I000906)	254.5	66,035,560	259,472	12.81	11.37
5	Keaty Real Estate Team (I000932)	126.5	36,073,797	285,168	6.37	6.21
6	HUNCO Real Estate (I001141)	41.0	13,273,352	323,740	2.06	2.29
7	Coldwell Banker Trahan Real Estate Group (I001281)	30.5	11,260,044	369,182	1.54	1.94
8	Dwight Andrus Real Estate Agency, LLC (I001261)	25.0	9,533,800	381,352	1.26	1.64
9	NextHome Cutting Edge Realty (I001236)	35.0	9,417,350	269,067	1.76	1.62
10	Real Broker, LLC. (I001230)	21.0	7,719,155	367,579	1.06	1.33